



Telehealth Solutions



TABLE OF CONTENT

PAGE 3

PAGE 4

PAGE 5

PAGE 6

PAGE 7

PAGE 8

PAGE 9

PAGE 18

PAGE 29



Let's Talk Interactive creates custom, cutting-edge telemedicine solutions for healthcare providers and organizations.

The company's software pairs seamlessly with a host of hardware solutions and peripheral options and can be further enhanced with custom development and provider network solutions to create long term value and lasting relationships with its clients.

Guided by a road map of strategic objectives, the company will continue to evolve within a rapidly expanding ecosystem.

By investing in intellectual property, including a proprietary software solution, the company aims to continue to provide best-in-class solutions, while increasing shareholder value.

Let's Talk Interactive recognizes that innovation in telemedicine expands beyond a "one size fits all" solution.

Successful platforms require multiple facets, working together, to successfully execute a 21st century approach to healthcare - creating value for everyone.



Solutions overview

1

Web design & development

Our team of developers are experts in encryption and security. We have years of experience in website scoping and development, front-end design, HIPAA compliant websites, provider/patient portals, content management, e-commerce and web apps, along with API integration into a host of EMR/EHR platforms and devices.

2

Provider networks

Let's Talk Interactive has compiled an extensive network of healthcare and behavioral care providers, offering coverage and servicing across all 50 states. Our networks are currently deployed nationwide, servicing Employee Assistance Programs, assisted living facilities, urgent care clinics, and hospitals.

3

Software solutions

We offer a breadth of HIPAA compliant software solutions to fit a range of use cases, from a solo provider solution, to sophisticated virtual and walk-in clinic software. Our software has the capability to service use cases ranging from behavioral healthcare to providers with a need for live analytics and remote patient care.

4

Hardware & software

Let's Talk Interactive has made it simple to integrate and deploy HIPAA compliant video conferencing software, live analytics, and our telemedicine office suite with a host of equipment and peripheral options. From solutions as simple as pre-configured tablets, to our exclusive virtual med carts, kiosks, and rugged kits with the ability to white label and integrate a suite of attachments. Analytics are pushed live through the virtual clinic interface to any provider, on any device, anywhere in the world.

Adoption explosion

Mainstream adoption of telemedicine is exploding. According to a recent Arizton research report, the US market is expected to grow at a CAGR of approximately 30% between 2020-2025.

The US market is expected to reach \$10B in 2020 with double digit YoY growth, largely driven by the recent COVID-19 pandemic. Favorable private and public reimbursement coverage, along with widespread use of smartphones and internet connectivity is another key growth factor within the US market.

The ability to create a custom, ready to use telemedicine solution enables Let's Talk Interactive to become the bridge between innovation, discovery, and consumption of innovation among healthcare providers.



Competition comparison

Competing firms focus on a limited service offering, leaving a huge gap in the ecosystem for linking healthcare provider needs to “match” telehealth goods and services, to create a complete solution.

	HIPPA compliant video conferencing	Provider networks	Hardware	Development (Custom website and Software Services)
Let's Talk Interactive	✓	✓	✓	✓
VSee	✓	✗	✓	✗
Chiron Health	✓	✗	✗	✗
American Well	✓	✓	✓	✗
Teladoc Health	✗	✓	✗	✗
Secure Video	✓	✗	✗	✗
Blue Jeans	✓	✗	✗	✗
Mend	✓	✗	✗	✗
Updox	✓	✗	✗	✗
Doxy.me	✓	✗	✗	✗
GotoMeeting	✗	✗	✗	✗

Experience the LTI Advantage

Let's Talk Interactive and its subsidiaries have been leading the marketplace with our cutting edge telehealth technology and solutions since 2001. We specialize in creating customized telehealth hardware, software solutions, websites and access points.

The company's hardware pairs seamlessly with LTI's telehealth software solutions as well as most other software platforms. Our hardware solutions also support numerous peripheral devices and can be further enhanced with custom development to provide a truly customized telehealth experience.

LTI's custom line of Medical Carts and Kiosks are manufactured by the world's leading medical equipment manufacturers. We configure the carts and kiosks according to the specifications of your organization.

Guided by a road map of strategic objectives, the company will continue to evolve within in a rapidly expanding ecosystem.

By investing in intellectual property, including a proprietary software solution, the company aims to continue to provide best-in-class solutions, while increasing shareholder value.



Getting started with telehealth

If you are looking to practice telemedicine, here is what's involved:



Needs Assessment

Identify your goals; what are you looking to gain from implementing a telemedicine program?

Identifying what you hope to gain from investing in a telemedicine program will help identify the right solutions.



Communication Platform

A secure and reliable cloud-based connection between patient and provider eliminates distance barriers.

A real time, face to face visit facilitates a high-quality, HIPAA compliant patient to provider experience.



Medical Devices & Equipment

The devices and equipment you will need depend on the specialties you plan to serve.

Solutions range from something as simple as pre-configured tablets to telemedicine carts/kiosks with over 42 attachments.



Web Development

The quality and functionality of your website directly impact your ability to communicate and automate information and services to patients.

Security and HIPAA compliance are key components of implementing a telemedicine program.



Training

Understand and maximize the technology utilized to serve your patients.

A thorough training program is critical to a successful implementation for both provider and patient.



Support

When you need support, you need it immediately.

On-demand, United States based support available 24 hours a day, 7 days a week.

Software catalog



To learn more about our top-notch solutions, click on each software below to see additional details

S1. LTI Telehealth Video Conferencing Suite

The Let's Talk Interactive Telehealth Video Conferencing Suite is a single-provider, HIPAA compliant telehealth solution that makes telehealth adoption easy for both the provider and patient.

It is both hardware and software agnostic, and it can be integrated into any system via API. The Provider Dashboard facilitates telehealth sessions, connecting to the patient's own device, or any one of our hardware solutions.

How this solution can benefit your organization

- Allows for quick Telehealth implementation
- Customized reporting drives simplified CPT billing
- Ability to fit multiple use cases

What our clients like about this solution

- Simple, intuitive user-interface
- Secure document sharing
- Calendar integration

Let's Talk Interactive hardware pairing

- Any hardware device

S2. LTI Telehealth Virtual Clinic (TVC)

The Let's Talk Interactive Telehealth Virtual Clinic is the brain behind connecting telehealth hardware with our Provider Dashboard to create a custom telehealth solution.

It is both hardware and software agnostic, and it can be integrated into any system via API. The Telehealth Virtual Clinic manages the patient experience, prioritizing and escalating services to providers connected via Provider Dashboards, based on your custom workflow.

How this solution can benefit your organization

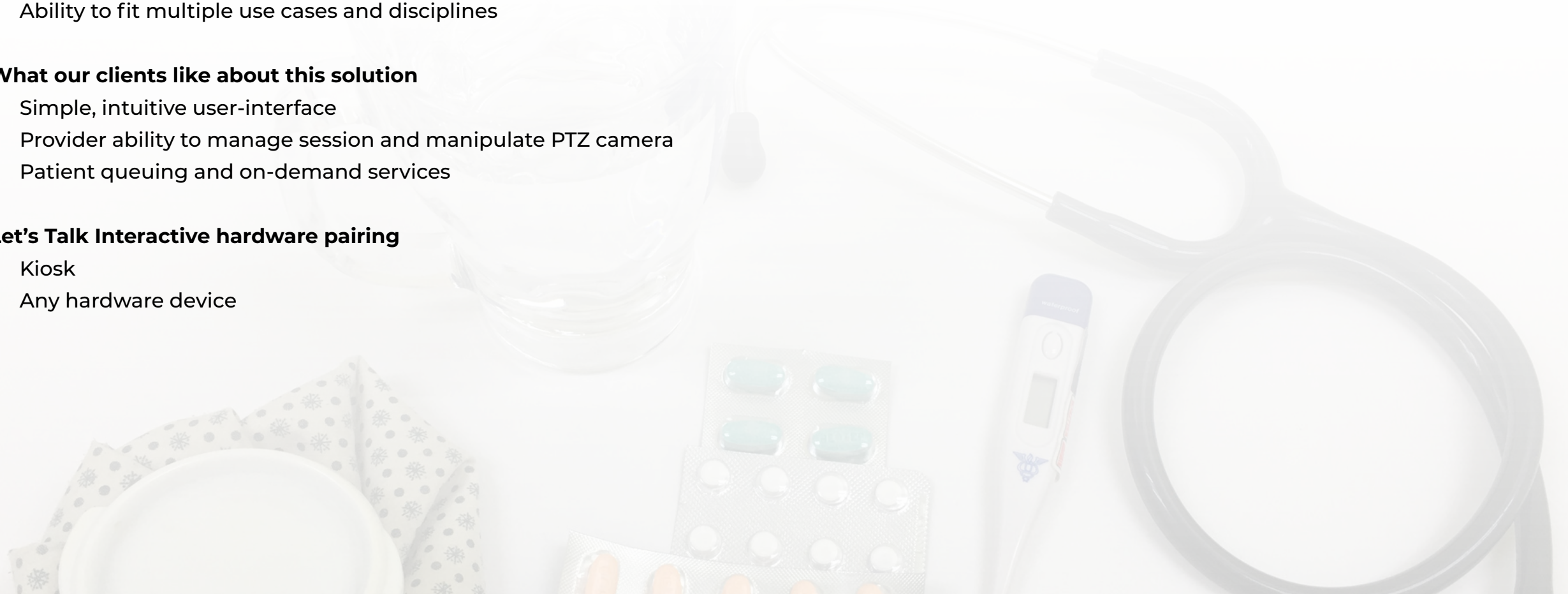
- Allows for quick Telehealth implementation within a multi-provider organization
- Custom workflow drives adoption
- Ability to fit multiple use cases and disciplines

What our clients like about this solution

- Simple, intuitive user-interface
- Provider ability to manage session and manipulate PTZ camera
- Patient queuing and on-demand services

Let's Talk Interactive hardware pairing

- Kiosk
- Any hardware device



S3. LTI Telehealth Medical Cart Software

The Let's Talk Interactive Telehealth MedCart Software Clinic is the brain behind connecting telehealth MedCarts with our Provider Dashboard to create a custom telehealth solution.

It is both hardware and software agnostic, and it can be integrated into any system via API. The Telehealth MedCart Software manages the patient experience, prioritizing and escalating services to providers connected via Provider Dashboards, based on your custom workflow. In addition, the MedCart software has the ability to push live analytics like blood pressure, pulse oximetry, EKG, etc., and is compatible with many scopes such as Oscopes and Dermoscopes.

How this solution can benefit your organization

- Maximize workforce productivity and safety
- Custom workflow drives adoption
- Ability to fit multiple use cases

What our clients like about this solution

- Simple, intuitive user-interface
- Provider ability to customize attachments based on needs
- Remote specialist ability to support patients

Let's Talk Interactive hardware pairing

- MedCart
- Kiosk
- Rugged Telehealth Kit

S4. eNcounter Medical Cart Software

eNcounter Medical Cart Software provides access to every feature necessary to practice any form of virtual Medical care, from diagnostics to workflow.

How this solution can benefit your organization

- Maximize workforce productivity and safety
- Expand reach to engage new patients
- Custom workflow drives adoption

What our clients like about this solution

- User-friendly interface
- Tailored to medical providers
- Compatible with accessories like blood pressure, pulse oximetry, EKG, etc.

Let's Talk Interactive hardware pairing

- Rugged Telehealth Kit
- MedCart



S5. LTI Zoom Telehealth Extension/Add on

The Zoom Telehealth Extension/Add-On enables an existing Zoom account to provide HIPAA compliant services with a customized workflow.

By offering a suite of add-on services including a patient facing calendar, secure document sharing, and the ability to take payments, the add-on is a simple way to upgrade existing Zoom resources.

How this solution can benefit your organization

- Expand usage of existing Zoom accounts
- Custom workflow drives adoption
- Ability to fit multiple use cases

What our clients like about this solution

- Simple, intuitive user-interface
- Provider ability to customize add-on services based on needs
- Works with existing Zoom account

Let's Talk Interactive hardware pairing

- Any hardware device

S6. LTI Add Ons and Additional Services

Device ID

- A Device ID license will embed a browser cookie to keep the specified device logged into your virtual waiting room. This can be useful for dedicated machines where access to the computer is restricted by other means (e.g., lock screen password), but accessed by many different people

API

- We offer an API that allows our platform to be integrated into EMRs, provider portals and other websites. Our API allows for single sign-on, session management (customers can use their own calendar, session scheduler or reporting system), and User / participant management

Webinars

- Let's Talk users with a Webinar Plan have access to creating and managing Webinars. Webinar allows a host to broadcast a Let's Talk meeting with up to 10,000 attendees

Cloud Recording Feature (coming soon)

- Record your meetings locally or to the cloud, with searchable transcripts

S7. Case Management & Patient Telehealth Portal

Under development

coming soon

S8. Software comparison Chart

Choosing new software requires significant time and money. Ideally, the selection process results in a few options that your business can easily decide between.

We developed a comprehensive software comparison chart to help you see side-by-side the benefits of our top notch solutions

Click here to access the latest version of our

Software Comparison Chart

Hardware catalog



To learn more about our top-notch solutions, click on each hardware below to see additional details

H1. LTI Tabletop Kiosk

LTI tabletop kiosks provide clinical access points to patients needing a safe and secure location to connect with their providers.

This solution is compatible with any Windows based peripherals. Our tabletop kiosks are a stationary solution to provide a secure, dedicated point of access. Tabletop kiosks are an ideal solution for schools, jails, and community centers.

How this solution can benefit your organization

- Lower service costs
- Improved patient experience
- ability to fit multiple use cases

What our clients like about this solution

- Ability to securely lock in place
- Durable steel encasement
- Optional locking storage drawer

Let's Talk Interactive software pairing

- Virtual Clinic
- Provider Dashboard



H2. LTI HI -View Tablet Cart

The HI-View Tablet Cart is a basic solution that provides the ability to quickly expand Telehealth presence.

This solution is compatible with any Windows based peripherals. It provides clinicians a safe way to interact with patients via video chat. The HI-View Tablet Cart can be set up with casters for mobile use and moved from one location to another, or it can be converted into a kiosk by switching the wheels for rubber feet.

How this solution can benefit your organization

- Allows for quick telehealth implementation
- Improved patient experience
- ability to fit multiple use cases

What our clients like about this solution

- Compatible with a range of tablets
- Lightweight, flexible, and sturdy
- Basic, cost effective solution

Let's Talk Interactive software pairing

- Virtual Clinic
- Provider Dashboard



H3. LTI HI-Care E Carts

The HI-Care E Cart is an industry-recognized ergonomic mobile solution with a flexible design tailored to fit multiple and varying workflows.

This solution is compatible with any Windows based peripherals. Our most popular cart offers full class-exclusive features to automate, update, and communicate based on the needs of your facility. The HI-CARE E Cart is ideal for organizations in need of a device that can be easily moved from location to location, such as hospitals and assisted living facilities.

How this solution can benefit your organization

- Lower service costs
- Improved patient experience
- Ability to push live analytics

What our clients like about this solution

- Ergonomic design
- Monitor with tilt, swivel, and rotation adjustments
- Optional locking storage drawer

Let's Talk Interactive software pairing

- MedCart Software
- Provider Dashboard



H4. LTI HI-Care Lite

The HI-Care Lite offers a simplified set of features, making it more cost effective.

This solution is compatible with any Windows peripherals. The Care Lite design includes a lockable work surface and less complicated wiring requirements, resulting in a cleaner look, more room for equipment, increased reliability, and simplified debugging. Primary features that are not available on a HI-Care Lite cart are motorized monitor arm, electronic locking storage, and electronic work surface lid lock.

How this solution can benefit your organization

- Lower service costs
- Improved patient experience
- Ability to push live analytics

What our clients like about this solution

- Ergonomic design
- Monitor with tilt, swivel, and rotation adjustments
- Durable, easy to clean

Let's Talk Interactive software pairing

- MedCart Software
- Provider Dashboard



H5. LTI Tele-Core Carts

Our Tele-Core Cart is the optimal telecommunication solution, a unique blend of convenience, customization, quality engineering, and affordability.

This model is ideally suited to meet facility telemedicine requirements and this solution is compatible with any Windows peripherals.

How this solution can benefit your organization

- Highly configurable design to fit a variety of needs
- Improved patient experience
- Ability to push live analytics

What our clients like about this solution

- Ergonomic design
- Multiple cart options including LCD with uSFF PC, all-in-one PC, laptop, and tablet
- Two-tier locking storage module with high quality foam inserts for device storage and protection

Let's Talk Interactive software pairing

- MedCart Software
- Provider Dashboard



H6. LTI Rugged Telehealth Kit (RTK)

The Rugged telemedicine kit (RTK) is an essential element in providing telemedicine services. This versatile kit can accommodate the equipment necessary to service patients anywhere you intend to go.

This solution is compatible with any Windows peripherals. The LTI RTK comes in Large, Medium, and Compact sizes to best fit your specific needs.

How this solution can benefit your organization

- Mobile design expands your telehealth program expanded beyond the walls of your facility
- Quickly deploy emergency teleMedical services
- WiFi connectivity

What our clients like about this solution

- Durable IP67-rated rugged case
- Custom foam insert to support peripheral devices
- Multiple size options

Let's Talk Interactive software pairing

- MedCart Software
- Provider Dashboard



H7. LTI Premium Rugged Telehealth Kit (RTK)

The Premium RTK brings a new dimension to providing telemedicine to the patient in austere environments. It is ideal for Emergency Response, Disaster Relief, Homebased Patient Care, Rural Healthcare Outreach.

The Premium RTK is a fully mobile telemedicine platform with a built-in military-grade ruggedized tablet with readable glove capable Gorilla Glass for video conferencing in any condition.

How this solution can benefit your organization

- Mobile design expands your telehealth program expanded beyond the walls of your facility
- Provides continuity of care in the event of a disaster
- Quickly and easily provide a triage point for patients

What our clients like about this solution

- Rugged design
- Network connectivity using a cradlepoint connection for 3G/4G/LTE
- Can be charged by solar panel for remote use

Let's Talk Interactive software pairing

- MedCart Software
- Provider Dashboard



H8. LTI Soft Telemedicine Kit

The Soft Telemedicine Kit is designed for mobile telehealth applications to improve the level of care in a variety of use case settings. Our lightweight, non-powered soft kit provides your facility with a simple and effective approach, allowing you to configure your telemedicine kit for in home care or physician consultation.

We incorporate high density foam inserts to securely house your chosen technology or diagnostic devices and offer multiple storage pockets to accommodate multiple configurations.

How this solution can benefit your organization

- Mobile design expands your telehealth program expanded beyond the walls of your facility
- Ability to configure your telemedicine kit for in-home care or physician consultation
- Quick and easy deployment for remote services

What our clients like about this solution

- Lightweight, duffle bag style portable kit with adjustable strap
- Dedicated laptop pocket
- Two zippered end pockets for storage

Let's Talk Interactive software pairing

- MedCart Software
- Provider Dashboard



H9. LTI Medical Equipment Implementation

Integrating your medical equipment, ranging from Pulse Oximeters and EKG machines to Stethoscopes, Otoscopes and Dermoscopes, with LTI's Software integration and Hardware solutions can help maximize efficiency and improve patient care.

How this solution can benefit your organization

- Increases operational efficiency through fully integrated medical equipment
- Better patient care through real time analytics

What our clients like about this solution

- Seamless connectivity to our software and hardware solutions
- Ability to push live analytics and remote provider control makes remote patient monitoring simple
- Custom equipment integration is available



H10. LTI Financing Options

By breaking down our client's investment into one low monthly payment, often without little to no down payment, Let's Talk Interactive and Dext Capital make it simple to implement telehealth solutions.

LetsTalkInteractive.com/financing

How this solution can benefit your organization

- Tailored financing solutions
- Improved liquidity and cash flow

What our clients like about this option

- Three to five-year lease terms
- Monthly payments to cover hardware, software, and maintenance
- Flexible finance options include lease and purchase programs

Contact us



Let's Talk Interactive can help set your organization apart from the competition with innovative patient-centric and cutting-edge technology.

Are you ready to transform the way you provide patient care? Would you like to learn how we can help you innovate and expand your coverage model?

Let's talk!

Schedule a phone consultation to find out how we can help your organization.

Email: hello@letstalkcounseling.com

Phone: 844-880-8255



Case studies